

October 30, 2012

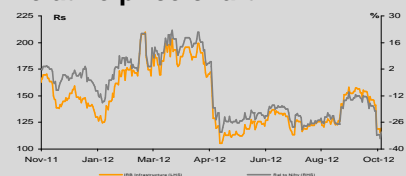
Rating	Previous Reco
Buy	Buy
CMP	Target Price
Rs120	Rs230
EPS Chg FY13E/FY14E (%)	5/1
Target Price change (%)	NA
Nifty	5,598
Sensex	18,431

Price Performance

(%)	1M	3M	6M	12M
Absolute	-21	-4	-30	-29
Rel. to Nifty	-20	-11	-35	-32

Source: Bloomberg

Relative price chart



Source: Bloomberg

Stock Details

Sector	Construction
Bloomberg	IRB IB
Equity Capital (Rs mn)	3,324
Face Value(Rs)	10
No of shares o/s (mn)	332
52 Week H/L	211/ 100
Market Cap (Rs bn/USD mn)	40/ 738
Daily Avg Volume (No of sh)	4,279,353
Daily Avg Turnover (US\$m)	10.4

Shareholding Pattern (%)

	Sep12	Jun12	Mar12
Promoters	62.7	67.6	67.6
FII/NRI	22.9	15.9	18.9
Institutions	4.1	4.6	5.5
Private Corp	4.3	5.1	3.3
Public	6.1	6.8	4.8

Source: Bloomberg

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- EBITDA at Rs3.8 bn (+18.4% yoy) higher than estimated E&C EBITDA (Rs 1.64bn v/s est of Rs 1.46bn) - E&C margins at 27.3% v/s exp 24.4%, BOT EBITDA at Rs2.2bn v/s est Rs2.3bn
- Rev at Rs8.45 bn(+14.9% yoy) driven by E&C Rev at Rs 6bn +15%yoy. BOT Rev at Rs2.5bn (+6.7% yoy) v/s exp of Rs 2.6bn. PAT at Rs 1.2bn (+10% yoy) led by lower tax & interest outgo
- Traffic growth depicting mixed trends. Surat-Bharuch & MPEW delivered 6.4% & 4.2%yoy traffic growth resp. Traffic at Surat-Dahisar see flattish trend, Tumkur-witness -4.4% decline
- Higher E&C margins in 1HFY13 led to FY13E/14E earnings upgrade by 5%/1%. Ahd-Vadodara to commence operations in Dec-12. Maintain BUY on a FY14 fair value TP of Rs230

E&C execution & margins drive EBITDA beat, BOT revenues disappoint

Revenues at Rs8.45 bn +14.9% yoy came inline vs exp Rs8.47bn. BOT Toll revenues at Rs 2.48bn +6.7% yoy vs exp Rs2.58bn, fell short owing to slower traffic growth at Surat Dahisar and Tumkur-Chitradurga road stretches. E&C at Rs 5.97bn +14.7% beat expectation of Rs 5.9bn. IRB reported a stable core construction margin of 27.3% in Q2, v/s exp. of 24.4% leading the EBITDA beat. EBITDA came in ahead of expectation at Rs 3.81 bn (+18.4% yoy) vs expectation of Rs 3.72 bn. Depreciation grew 80% yoy to Rs1.1bn - inline with expectation owing to completion of Surat-Dahisar project. Interest expense grew 31.2% yoy to Rs 1.48bn marginally lower than exp. of Rs 1.55bn. Tax rate came in lower at 23.5% v/s expectation of 29% led by MAT credit of Rs 120mn. APAT at Rs 1.21bn (-4.8% yoy) vs est Rs1.01bn, higher led by lower tax & interest outgo.

Traffic growth depicted mixed trends – Gross toll collection up 7.1% yoy

IRB gross toll collection for quarter grew 7.1% yoy to Rs3.27bn driven toll hikes at 5 projects in 1HFY13 i.e Tumkur-Chitradurga (6%), Pune Nashik (10.25%), NKT (19.1%), Bharuch Surat (7.5%), Surat Dahisar (8.94%). Traffic growth witnessed mixed trend Bharuch Surat witnessed a traffic growth of 6.4%. Mumbai Pune witnessed 4.2%yoy traffic growth (marginally lower growth can be justified owing to agitations from Shiv Sena which disrupted toll collection temporarily for a day or so). Traffic growth at 2 other key project remained challenging – Tumkur-Chitradurga witnessed a 4%yoy decline in traffic growth while other large projects Surat Dahisar witnessed no traffic growth. Mgmt remained confident of 12%yoy BOT revenue growth, however we believe a 12%yoy like to like revenue growth remains skeptical consider 1HFY13 muted traffic growth.

Valuation remain undemanding –EPS upgrade led by 1H out performance

E&C execution & margins delivered the out performance in 1HFY13 leading to a 5% upgrade in FY13E EPS, E&C margins at 27.6% surprised positively. We have maintained our cautious outlook on the E&C margins and stick to our 21.2% margin forecast for FY14E. We have rolled over our valuation to FY14 for all the BOT SPV's and reduced the Construction PER to 7.5x based on challenging awarding scenario at NHAI. Over the next year IRB will commence toll collection at 4 stretches which will drive BOT performance. We maintain our BUY rating with a TP of Rs 230.

Financial Snapshot (Consolidated)

(Rsmn)

YE-	Net Sales	EBITDA (Core)	EBITDA (%)	APAT	EPS (Rs)	EPS % chg	RoE (%)	P/E	EV/ EBITDA	P/BV
Mar										
FY11A	24,381	10,939	44.9	4,524	13.6	1.6	20.2	8.8	6.8	1.6
FY12A	31,307	13,735	43.9	4,960	14.9	9.6	18.8	8.0	6.6	1.4
FY13E	36,603	15,935	43.5	4,556	13.7	-8.1	15.0	8.7	7.7	1.2
FY14E	44,150	18,520	41.9	4,462	13.4	-2.1	13.1	8.9	7.6	1.1

Exhibit 1: Quarterly result analysis

Rs mn	Q2FY12	Q3FY12	Q4FY12	Q1FY13	Q2FY13A	YoY (%)	QoQ (%)	Q1FY13	Q1FY12	YoY (%)
Revenue	7,359	7,455	8,480	9,798	8,453	14.9	-13.7	18,251	15,372	18.7
Expenditure	4,144	4,038	4,671	5,543	4,646	12.1	-16.2	10,189	8,863	15.0
as % of sales	56.3	54.2	55.1	56.6	55.0			55.8	57.7	
Consumption of RM	3,635	3,472	3,902	4,974	4,032	10.9	-18.9	9,006	7,853	14.7
as % of sales	49.4	46.6	46.0	50.8	47.7			49.3	51.1	
Employee Cost	313	362	419	358	365	16.5	2.0	723	594	21.7
as % of sales	4.3	4.9	4.9	3.7	4.3			4.0	3.9	
Other expenditure	196	204	350	211	248	26.9	17.8	459	416	10.5
as % of sales	2.7	2.7	4.1	2.2	2.9			2.5	2.7	
EBITDA	3,215	3,417	3,809	4,255	3,807	18.4	-10.5	8,062	6,509	23.9
Depreciation	629	724	1,016	1,086	1,107	76.1	1.9	2,193	1,231	78.2
EBIT	2,586	2,693	2,793	3,169	2,701	4.4	-14.8	5,870	5,279	11.2
Other Income	301	338	332	325	331	10.1	1.9	656	583	12.5
Interest	1,241	1,420	1,500	1,540	1,480	19.2	-3.9	3,020	2,416	25.0
PBT	1,646	1,611	1,625	1,953	1,552	-5.7	-20.6	3,505	3,446	1.7
Total Tax	367	361	452	557	365	-0.5	-34.4	922	809	13.9
Adjusted PAT	1,279	1,250	1,174	1,397	1,187	-7.2	-15.0	2,583	2,636	-2.0
(Profit)/loss from JV's/Ass/MI	8	6	-30	-22	-23			-45	24	
APAT after MI	1,271	1,244	1,204	1,418	1,210	-4.8	-14.7	2,628	2,612	0.6
Extra ordinary items	-170	70	0	0	0	0.0		0	-170	
Reported PAT	1,101	1,314	1,204	1,418	1,210	9.9	-14.7	2,628	2,442	7.6
Reported EPS	3.8	3.7	3.6	4.3	3.6	-4.8	-14.7	7.9	7.9	0.6

Margins (%)						(bps)	(bps)				(bps)
EBITDA	43.7	45.8	44.9	43.4	45.0	135.4	161.5	44.2	42.3	183.0	
EBIT	35.1	36.1	32.9	32.3	31.9	-319.7	-39.3	32.2	34.3	-217.8	
EBT	22.4	21.6	19.2	19.9	18.4	-400.5	-158.1	19.2	22.4	-320.9	
PAT	17.3	16.7	14.2	14.5	14.3	-295.6	-16.7	14.4	17.0	-259.5	
Effective Tax rate	22.3	22.4	27.8	28.5	23.5	123.2	-498.0	26.3	23.5	280.9	

Source: Company, Emkay Research

Exhibit 2: Segmental results excluding other income

(Y/E Mar, Rs mn)	Q2FY12	Q3FY12	Q4FY12	Q1FY13	Q2FY13A	YOY (%)	QoQ (%)
Revenue	7528.8	7384.8	8480.0	9797.8	8453.3	12.3%	-13.7%
Construction	5204.3	4940.2	6004.1	7275.2	5973.3	14.8%	-17.9%
BOT	2324.5	2444.6	2476.0	2522.6	2480.1	6.7%	-1.7%
EBITDA (excl other income)	3384.9	3346.9	3804.2	4254.8	3807.5	12.5%	-10.5%
Construction	1328.4	1151.5	1622.9	2030.6	1630.8	22.8%	-19.7%
BOT	2056.4	2195.3	2181.3	2224.3	2176.7	5.8%	-2.1%
EBITDA Margins	45.0%	45.3%	44.9%	43.4%	45.0%	8	161
Construction	25.5%	23.3%	27.0%	27.9%	27.3%	178	-61
BOT	88.5%	89.8%	88.1%	88.2%	87.8%	-70	-41
EBIT	2143.4	1927.3	2309.1	2714.7	2327.5	8.6%	-14.3%
Construction	1008.9	833.2	1190.0	1430.2	1025.9	1.7%	-28.3%
BOT	1134.5	1094.0	1119.0	1284.4	1301.6	14.7%	1.3%
EBIT Margins	28.5%	26.1%	27.2%	27.7%	27.5%	-94	-17
Construction	19.4%	16.9%	19.8%	19.7%	17.2%	-221	-248
BOT	48.8%	44.8%	45.2%	50.9%	52.5%	368	157

Source: Company, Emkay Research

Gross toll collection +7% yoy driven by toll hikes at MPEW

IRB gross toll collection for quarter grew 7.1% yoy to Rs3.27bn driven toll hikes at 5 projects in 1HFY13 i.e Tumkur Chitradurga (6%), Pune Nashik (10.25%), NKT (19.1%), Bharuch Surat (7.5%), Surat Dahisar (8.94%). Growth in traffic depicted mixed trend at different projects, Bharuch Surat witnessed a 14.4% yoy revenue growth with an implied a traffic growth of 6.4%. Mumbai Pune also witnessed a 4.2% yoy revenue and traffic growth, marginally lower growth can be justified owing to the agitations from Shiv Sena which apparently disruption to toll collection marginally. Traffic growth for 2 other key project remained challenging, Tumkur Chitradurga which witnessed a meager revenue growth of 2.1% even after a 6% toll hike (effected April 1, 2012) implying a negative 4% yoy traffic decline. Larger projects like Surat Dahisar witnessed 9.2% growth implying a no growth in traffic volumes. Management remained confident of a 12% BOT revenue growth, however considering a poor traffic growth performance in 1HFY13, we remain skeptical if like to like 12% yoy revenue growth is possible this year.

Exhibit 3: BOT revenue – Project-wise (Rs mn)

Projects	Q1FY12	Q2FY12	Q3FY12	Q4FY12	Q1FY13A	YOY (%)	QoQ (%)
Mumbai - Pune	997.0	1000.0	994.0	1035.0	1039.0	4.2%	0.4%
Surat-Dahisar BOT Project	939.0	1063.0	1065.0	1064.0	1025.0	9.2%	-3.7%
Tumkur Chitradurga	387.0	380.0	377.0	413.0	395.0	2.1%	-4.4%
Bharuch Surat Project	347.0	372.0	374.0	381.0	397.0	14.4%	4.2%
TBB - 4 (Mumbra)	145.0	159.0	166.0	172.0	160.0	10.3%	-7.0%
Thane - Ghodbunder	69.0	75.0	78.0	79.0	73.0	5.8%	-7.6%
Pune - Nashik	55.0	58.0	58.0	56.0	61.0	10.9%	8.9%
Pune - Solapur	39.0	42.0	44.0	47.0	41.0	5.1%	-12.8%
NKT	35.0	35.0	35.0	36.0	38.0	8.6%	5.6%
Kharpada	19.0	20.0	22.0	21.0	19.0	0.0%	-9.5%
MMK	19.0	19.0	21.0	24.0	19.0	0.0%	-20.8%
Gross Collections	3051.0	3223.0	3234.0	3328.0	3267.0	7.1%	-1.8%
Like to like	2664.0	2843.0	2857.0	2915.0	2872.0	7.8%	-1.5%
Like to Like Growth (YoY)	17.0%	14.3%	12.7%	9.2%	7.8%		

Source: Company, Emkay Research

Order Backlog at Rs 94.9 bn at 4.4x FY12 E&C revenues

IRB has added Goa Kundapur project (Rs 23bn) to the order backlog which has led to the increase in order backlog from Rs 77.8bn in Q1FY13 to Rs 94.9bn in Q2FY13. NHA has awarded only 600kms in 1HFY12, if the Ministry of road transport is likely to award projects anywhere close to 9,500kms which were initially targeted for FY13E, there will be significant opportunities for IRB infrastructure. IRB infrastructure as at September ending based on Rs 94.9bn order backlog commands 4.4x visibility on FY12 E&C revenues. Ahmedabad Vadodara to witnessing 4 months of execution commencing construction and toll collection in Dec-12 during FY13E. IRB infrastructure executed Rs 6bn worth of construction during the quarter, more than 20% coming from Amritsar Pathankot project.

Exhibit 4: Details of order Backlog

Project wise (Rs Mn)	Outstanding order backlog	Revenue executed in Q2FY13
O&M Contracts	20,291	200
Ahmedabad Vadodara	35,283	0
Amritsar Pathankot	4,491	2050
Jaipur-Tonk-Deoli	2,231	1650
Talegaon Amravati	1,852	800
Tumkur chitradurga	6,295	1250
Goa Kundapur	23,006	0
Sindhudurg Airport	1,500	
Total	94,949	5970

Source: Company, Emkay Research

Exhibit 5: Segmental financial - Including other income

(Y/E Mar, Rs mn)	Q2FY12	Q3FY12	Q4FY12	Q1FY13	Q2FY13A	YOY (%)	QoQ (%)
Revenue	7659.5	7792.3	8811.9	10122.6	8784.3	14.7%	-13.2%
Construction	5275.0	5257.8	6245.9	7505.0	6215.2	17.8%	-17.2%
BOT	2384.5	2534.6	2566.0	2617.6	2569.1	7.7%	-1.9%
EBITDA (incl Other Income)	3515.6	3754.4	4136.0	4579.6	4138.4	17.7%	-9.6%
Construction	1399.1	1469.1	1864.7	2260.3	1872.8	33.9%	-17.1%
BOT	2116.4	2285.3	2271.3	2319.3	2265.7	7.1%	-2.3%
Depreciation	628.5	723.7	1015.6	1086.0	1106.8	76.1%	1.9%
Construction	140.2	143.7	153.5	126.7	137.1	-2.2%	8.2%
BOT	488.3	580.0	862.1	959.3	969.6	98.6%	1.1%
EBIT	2887.0	3030.7	3120.4	3493.6	3031.7	5.0%	-13.2%
Construction	1258.9	1325.4	1711.2	2133.7	1735.7	37.9%	-18.7%
BOT	1628.2	1705.3	1409.2	1359.9	1296.0	-20.4%	-4.7%
Interest	1241.5	1419.6	1495.1	1540.2	1480.0	19.2%	-3.9%
Construction	319.5	318.3	432.9	600.4	605.0	89.4%	0.8%
BOT	922.0	1101.3	1062.3	939.8	875.0	-5.1%	-6.9%
PBT	1645.6	1611.1	1625.3	1953.4	1551.7	-5.7%	-20.6%
Construction	939.4	1007.1	1278.4	1533.3	1130.7	20.4%	-26.3%
BOT	706.2	604.0	346.9	420.1	421.0	-40.4%	0.2%
Tax expense	366.9	360.7	451.8	556.8	365.1	-0.5%	-34.4%
Construction	284.2	315.7	405.1	486.7	362.3	27.5%	-25.6%
BOT	82.7	45.0	46.6	70.2	2.8	-96.6%	-96.0%
PAT (Incl minority interest)	1278.7	1250.4	1173.5	1396.6	1186.7	-7.2%	-15.0%
Construction	655.2	691.4	873.2	1046.6	768.5	17.3%	-26.6%
BOT	623.5	559.0	300.3	350.0	418.2	-32.9%	19.5%

Segmental Share (%)	Q2FY12	Q3FY12	Q4FY12	Q1FY13	Q2FY13A
Revenue					
Construction	68.9%	67.5%	70.9%	74.1%	70.8%
BOT	31.1%	32.5%	29.1%	25.9%	29.2%
EBITDA (incl Other Income)					
Construction	39.8%	39.1%	45.1%	49.4%	45.3%
BOT	60.2%	60.9%	54.9%	50.6%	54.7%
Depreciation					
Construction	22.3%	19.9%	15.1%	11.7%	12.4%
BOT	77.7%	80.1%	84.9%	88.3%	87.6%
EBIT					
Construction	43.6%	43.7%	54.8%	61.1%	57.3%
BOT	56.4%	56.3%	45.2%	38.9%	42.7%
Interest					
Construction	25.7%	22.4%	29.0%	39.0%	40.9%
BOT	74.3%	77.6%	71.0%	61.0%	59.1%
PBT					
Construction	57.1%	62.5%	78.7%	78.5%	72.9%
BOT	42.9%	37.5%	21.3%	21.5%	27.1%
Tax expense					
Construction	77.5%	87.5%	89.7%	87.4%	99.2%
BOT	22.5%	12.5%	10.3%	12.6%	0.8%
PAT					
Construction	51.2%	55.3%	74.4%	74.9%	64.8%
BOT	48.8%	44.7%	25.6%	25.1%	35.2%

Source: Company, Emkay Research

Earnings upgrade 5/1% in FY13E/14E at Rs 13.7/13.4 per share respectively

IRB reported spectacular set of quarterly numbers beating our and street expectations led by heightened execution at the E&C vertical and stellar operating margins of 27.3% in the E&C vertical. We have improved our E&C margin outlook for the year considering the operating margins for the E&C segments continues to remain stable above 27% in 1HFY13. Traffic growth at Tumkur Chitradurga & Surat Dahisar remains challenging for the quarter, we expect with the some positive development on the mining activity in Karnataka region & completion of Ghodbunder flyover the traffic growth to get back to normal levels in FY14E. IRB remains confident of commencing construction and toll collection at Ahmedabad-Vadodara road project from Dec-12 giving them 4 month execution period in FY13E after achieving the environmental clearance for the project in Oct-12. Goa Kundapur is the only project in the portfolio which is still to achieve financial closure in its portfolio which we believe will be achieved only in Q4FY13E.

Exhibit 6: Earnings upgrade of 7% for FY13E & 1% for FY14E

Rs Mn	FY13E			FY14E		
	Earlier	Revised	change	Earlier	Revised	change
Sales	36,821	36,603	-1%	44,139	44,150	0%
EBIDTA	15,103	15,935	6%	18,409	18,520	1%
EBIDTA (%)	41.0	43.5	253.4	41.7	41.9	24.9
APAT	4,326	4,556	5%	4,432	4,462	1%
EPS	13.0	13.7	5%	13.3	13.4	1%

Source: Emkay Research

Maintain Buy with a Target price of Rs 230

We have rolled over our fair value targets to FY14 multiples. E&C multiple stands reduced to 7.5x FY14E PER owing to uncertain awarding activity from NHAI and managements focus on inorganic acquisition which will not materially add to the order backlog. Owing to higher than expected infusion of equity as sub debt in under development projects increasing the gross value of BOT assets, however subsequently the Net Debt at Parent has also increased taking the net contribution from BOT to Rs137/share. IRB has managed to lower the interest rates at Bharuch Surat by 150bps to 10.65% and is evaluating the prospect of refinancing debt of Surat Dahisar from IIFCL which will again lead to similar correction in interest rates at the project debt level. With 4 projects schedule to commence toll collection over the next year, we maintain our BUY rating with a TP of Rs 230.

Exhibit 7: SoTP Fair value at Rs 230

Asset Operated	Holding	Valuation Measure	Disc rate	Value (Rs mn)	Value /Share
EPC Business	100%	PER	7.5	25505	76.7
PV of O&M Contracts	100%	NPV	13%	3,451	10.4
Value of Construction segment - (a)				28,955	87
Mumbai Pune Expressway & NH4	100%	FCFE	12%	13,726	41.3
Surat Dahisar	90%	FCFE	13%	5,233	15.7
Bharuch Surat	100%	FCFE	13%	3,267	9.8
Mohol-Mandrup Road	100%	FCFE	13%	68	0.2
Kharpada-Patalganga Bridge	100%	FCFE	13%	242	0.7
Ahmednagar Tembhurni Road	100%	FCFE	13%	368	1.1
Thane Ghodbunder	100%	FCFE	13%	907	2.7
Pune Nashik	100%	FCFE	13%	709	2.1
Pune Sholapur	100%	FCFE	13%	672	2.0
Thane Bhiwandi Bypass	100%	FCFE	13%	1,498	4.5
Kolhapur City Roads	100%	FCFE	14%	3,154	9.5
Namakkal - Omallur - NH-7	100%	FCFE	13%	1,168	3.5
Amritsar Pathankot	100%	FCFE	14%	6,679	20.1
Jaipur - Deoli	100%	FCFE	14%	7,702	23.2
Amravati Talegaon	100%	FCFE	14%	3,123	9.4
Tumkur Chitradurga	100%	FCFE	14%	3,939	11.9
Ahmedabad Vadodara	100%	FCFE	14%	597	1.8
Goa - Kundapur	100%	FCFE	15%	-511	-1.5
Gross value of BOT				52,540	158
Add: PV of Loans to SPV				3,691	11.1
Less : Net Debt at Parent Level				-11,005	-33.1
Value of BOT - Net of debt - (b)				45226.0	136.1
Aryan Infra Investment - (C)	66%	Book value		1,650	5.0
Total Value - (a+b+c)				75,831	228

Source: Emkay Research

Key Financials (Consolidated)

Income Statement

Y/E Mar (Rsmn)	FY11A	FY12A	FY13E	FY14E
Net Sales	24,381	31,307	36,603	44,150
<i>Growth (%)</i>	43.0	28.4	16.9	20.6
Expenditure	13,442	17,572	20,669	25,629
Raw Materials	11,812	15,226	17,971	22,576
Employee Cost	929	1,376	1,550	1,748
Other Exp	0	0	0	0
EBITDA	10,939	13,735	15,935	18,520
<i>Growth (%)</i>	36.9	25.6	16.0	16.2
EBITDA margin (%)	44.9	43.9	43.5	41.9
Depreciation	2,254	2,970	4,403	5,555
EBIT	8,686	10,765	11,531	12,965
EBIT margin (%)	35.6	34.4	31.5	29.4
Other Income	645	1,252	1,327	795
Interest expenses	3,572	5,505	6,221	7,277
PBT	5,758	6,512	6,637	6,483
Tax	1,117	1,552	2,102	2,053
<i>Effective tax rate (%)</i>	19.4	23.8	31.7	31.7
Adjusted PAT	4,641	4,960	4,535	4,430
<i>Growth (%)</i>	4.0	6.9	-8.6	-2.3
Net Margin (%)	19.0	15.8	12.4	10.0
(Profit)/loss from JVs/Ass/MI	117	0	-22	-32
Adj. PAT After JVs/Ass/MI	4,524	4,960	4,556	4,462
E/O items	0	0	0	0
Reported PAT	4,524	4,960	4,556	4,462
PAT after MI	4,524	4,960	4,556	4,462
<i>Growth (%)</i>	1.6	9.6	-8.1	-2.1

Cash Flow

Y/E Mar (Rsmn)	FY11A	FY12A	FY13E	FY14E
PBT (Ex-Other income)	5,113	5,260	5,310	5,688
Depreciation	2,254	2,970	4,403	5,555
Interest Provided	3,572	5,505	6,221	7,277
Other Non-Cash items	0	0	0	0
Chg in working cap	1,314	-779	-6,153	1,697
Tax paid	-1,463	-1,587	-2,102	-2,053
Operating Cashflow	10,790	11,369	7,679	18,165
Capital expenditure	-17,510	-24,201	-41,231	-29,297
Free Cash Flow	-6,720	-12,832	-33,552	-11,132
Other income	645	1,252	1,327	795
Investments	-6,618	-3,702	0	0
Investing Cashflow	-23,247	-25,484	-33,416	-28,502
Equity Capital Raised	82	0	0	0
Loans Taken / (Repaid)	17,287	24,457	21,420	16,051
Interest Paid	-3,572	-5,505	-6,221	-7,277
Dividend paid (incl tax)	-757	-1,319	-911	-892
Income from investments	0	0	0	0
Others	0	0	0	0
Financing Cashflow	13,040	17,633	14,288	7,881
Net chg in cash	582	3,518	-11,449	-2,456
Opening cash position	5,102	12,000	18,208	6,759
Closing cash position	5,685	15,518	6,759	4,303

Balance Sheet

Y/E Mar (Rsmn)	FY11A	FY12A	FY13E	FY14E
Equity share capital	3,324	3,324	3,324	3,324
Reserves & surplus	21,002	25,243	35,377	38,946
Net worth	24,326	28,566	38,700	42,270
Minority Interest	896	1,123	1,101	1,069
Secured Loans	41,139	50,455	71,875	87,926
Unsecured Loans	5,116	17,913	17,913	17,913
Loan Funds	46,255	68,367	89,788	105,838
Net deferred tax liability	232	259	259	259
Total Liabilities	71,709	98,315	129,848	149,436
Gross Block	35,351	58,513	61,080	95,333
Less: Depreciation	1,729	2,970	3,502	4,058
Net block	33,622	55,542	57,578	91,275
Capital work in progress	25,085	24,452	59,244	49,289
Investment	551	186	186	186
Current Assets	20,384	28,399	24,046	19,311
Inventories	1,638	1,624	1,017	1,111
Sundry debtors	397	141	951	1,092
Cash & bank balance	12,000	18,208	6,759	4,303
Loans & advances	6,349	8,427	15,319	12,804
Other current assets	0	0	0	0
Current lia & Prov	7,941	10,265	11,207	10,625
Current liabilities	4,842	10,017	10,718	10,136
Provisions	3,099	248	489	489
Net current assets	12,443	18,134	12,839	8,686
Misc. exp	9	0	0	0
Total Assets	71,709	98,315	129,848	149,436

Key Ratios

Y/E Mar	FY11A	FY12A	FY13E	FY14E
Profitability (%)				
EBITDA Margin	44.9	43.9	43.5	41.9
Net Margin	19.0	15.8	12.4	10.0
ROCE	15.3	14.1	11.6	10.3
ROE	20.2	18.8	15.0	13.1
RoIC	24.7	24.0	19.4	16.3
Per Share Data (Rs)				
EPS	13.6	14.9	13.7	13.4
CEPS	20.4	23.9	27.0	30.1
BVPS	73.2	85.9	96.9	107.7
DPS	1.8	2.8	2.7	2.7
Valuations (x)				
PER	8.8	8.0	8.7	8.9
P/CEPS	5.9	5.0	4.4	4.0
P/BV	1.6	1.4	1.2	1.1
EV / Sales	3.0	2.9	3.4	3.2
EV / EBITDA	6.8	6.6	7.7	7.6
Dividend Yield (%)	1.5	2.3	2.3	2.2
Gearing Ratio (x)				
Net Debt/ Equity	1.4	1.8	2.6	2.8
Net Debt/EBITDA	3.1	3.7	5.2	5.5
Working Cap Cycle (days)	6.6	-0.9	60.6	36.2

Recommendation History: IRB Infrastructure Developers – IRB IN

Date	Reports	Reco	CMP	Target
11/09/2012	IRB Infrastructure Event Update	Buy	125	230
27/07/2012	IRB Infrastructure Q1FY13 Result Update	Buy	113	230
10/05/2012	IRB Infrastructure Q4FY12 Result Update	Buy	124	240
25/01/2012	IRB Infrastructure Q3FY12 Result Update	Buy	168	240

Recent Research Reports

Date	Reports	Reco	CMP	Target
22/10/2012	Adani Ports Q2FY13 Result Update	Buy	125	150
28/09/2012	Adani Ports and SEZ Initiating Coverage	Buy	122	150
31/08/2012	IVRCL Q5FY12 Result Update	Accumulate	39	47
29/08/2012	Infrastructure-Roads Sector Update			

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